



Director of Leadership Gifts

Are you an inspiring team leader and seasoned fundraising professional with a successful track record in cultivating, soliciting and stewarding leadership gifts? Do you have a passion for social justice and a belief that everyone deserves access to the nutrition they need to thrive? Are you interested in joining an organization that centers Community, provides a range of innovative programs and services, and works to dismantle the root causes of hunger and poverty? Then you might just be the ideal candidate for Alameda County Community Food Bank's Director of Leadership Gifts.

This senior leadership position is responsible for supporting the organization's strategic initiatives by developing and implementing a strategy for growing leadership gifts from individual major donors and institutional funders (corporate, foundation and government). Reporting to the Chief Development Officer, this position leads a team of 6 (including two direct reports) and is an integral member of the Development Division and the organization's senior leadership team. The Director of Leadership Gifts is an experienced fundraiser with a successful track record in all stages of the partnerships cycle including prospect identification, research, stewardship, proposal development, solicitation and closing leadership gifts. This individual is a visionary team leader, experienced consensus builder, excels at building relationships internally as well as externally with new and existing donors and partners.

This is a hybrid position with a minimum of two days a week in the Oakland office - an office and warehouse environment - and involves approximately 20% local travel to events and meetings with Food Bank supporters. Additional days onsite may be required during the orientation/introductory period. The non-negotiable starting salary is \$144,500 per year.

Please view the full job description here: <https://www.accfb.org/about-us/careers/#op-604399-director-of-leadership-gifts>

About the Organization:

Alameda County Community Food Bank is a well-established and multi-faceted organization, which has been at the forefront of food justice efforts for 35 years. As one of the most efficient direct-impact organizations in the country, few nonprofits are as well-respected — or have a bigger impact on the community — as us. We are a dedicated group of mission-driven people who will provide enough food for 30 million meals this year for 1 in 4 county residents facing food insecurity. But that barely scratches the surface of all our work. We're changing lives ... we're forward thinkers who encourage innovation ... we're proud of our work ... and we're having fun doing it!

Our strategic plan sets a bold trajectory for the long-term work required to dismantle the systems that perpetuate hunger and poverty, including racism. Our staff regularly engage in conversations about race, class, power, and privilege as part of our organizational commitment to equity, diversity, inclusion and belonging. Please learn more about our efforts at www.accfb.org.

BENEFITS

We offer an outstanding benefit package including:

- Medical: ACCFB pays 100% for employees and 93% for dependents for our Kaiser HMO. Buy-up options to Blue Shield HMO or PPO plans are available.
- Dental: 100% employer-paid for employees and their dependents.
- Vision: Paid by employees.
- Paid time off starting at: 15 vacation days, 12 sick days, 11 holidays, and four paid early closures annually.
- Pre-tax Flexible Spending and Commuter Accounts.
- Employer-paid life, AD&D & LTD insurance, as well as buy-up options for increased coverage.
- 403(b) plan available on the first day with employer match after one year. Fully vested at three years.
- Employee Assistance Program for employees and dependents.

- Free ongoing 1:1 financial coaching and access to an interest, service fee and credit requirement-free short-term loan program after six-months on staff.

If you meet these qualifications and want to join our mission, please send your *resume*, and answer the application questions through our Careers page located at accfb.org/careers.

Alameda County Community Food Bank honors our differences and is committed to creating a workplace that celebrates and reflects the diversity of our Community. Applicants who contribute to this diversity are strongly encouraged to apply. ACCFB provides equal employment opportunities (EEO) to all employees and applicants for employment without regard to race, color, religion, sex, national origin, age, disability or genetics. In addition to federal law requirements, ACCFB complies with applicable state and local laws governing nondiscrimination in employment in every location in which the ACCFB has facilities. This policy applies to all terms and conditions of employment, including recruiting, hiring, placement, promotion, termination, layoff, recall, transfer, leaves of absence, compensation and training.